

The following document details the fee structures for each of the advisory services offered by the IAU HEIAS Programme.

1) Planning and Strategy

The Planning and Strategy modules are sequential, but institutions may choose to complete only the first module, the first two, or all three consecutively. Please note that modules are priced individually.

Module 1: Mapping Exercise and Self-Assessment Report

Fees for Module 1:

Institutions	Low Income Countries	Middle Income Countries	High Income Countries
Less than 1 000 Students	3 000 €	4 000 €	5 000 €
Between 1 000 - 5 000 students	4 000 €	5 000 €	6 000 €
Between 5 000 – 10 000 students	5 000 €	6 000 €	7 000 €
More than 10 000 students	6 000 €	7 000 €	8 000 €

NB: Travel and subsistence costs related to an onsite launch visit by the Panel Chair will be covered by the host institution in addition to the programme fee.

Module 2: Expert site visit to the institution

Fees for Modules 2:

Institutions	Low Income Countries	Middle Income Countries	High Income Countries
Less than 1 000 Students	5 000 €	6 000 €	7 000 €
Between 1 000 - 5 000 students	6 000 €	7 000 €	8 000 €
Between 5 000 – 10 000 students	7 000 €	8 000 €	9 000 €
More than 10 000 students	8 000 €	9 000 €	10 000 €

NB: Travel and subsistence costs related to the site visit by the Members of the Expert Panel will be covered by the host institution in addition to the programme fee.

Module 3: Developing or revision the internationalization strategy

Fees for Modules 3:

Institutions	Low Income Countries	Middle Income Countries	High Income Countries
Less than 1 000 Students	1 000 €	2 000 €	3 000 €
Between 1 000 - 5 000 students	2 000 €	3 000 €	4 000 €
Between 5 000 – 10 000 students	3 000 €	4 000 €	5 000 €
More than 10 000 students	4 000 €	5 000 €	6 000 €

2) Assessing Strategy and Monitoring Achievements

The Assessing Strategy and Monitoring Achievements modules are sequential, but institutions may choose to complete only the first module or both modules consecutively. Please note that modules are priced individually.

Module 1: Evaluating the institutional strategy and reviewing the monitoring framework

Fees for module 1:

Institutions	Low Income Countries	Middle Income Countries	High Income Countries
Less than 1 000 Students	4 000 €	5 000 €	6 000 €
Between 1 000 - 5 000 students	5 000 €	6 000 €	7 000 €
Between 5 000 – 10 000 students	6 000 €	7 000 €	8 000 €
More than 10 000 students	7 000 €	8 000 €	9 000 €

NB: Travel and subsistence costs related to an onsite launch visit by the Panel Chair will be covered by the host institution in addition to the programme fee.

Module 2: Monitoring Achievements through a Self-Assessment and an Expert Site Visit

Fees for module 2:

Institutions	Low Income Countries	Middle Income Countries	High Income Countries
Less than 1 000 Students	5 000 €	6 000 €	7 000 €
Between 1 000 - 5 000 students	6 000 €	7 000 €	8 000 €
Between 5 000 – 10 000 students	7 000 €	8 000 €	9 000 €
More than 10 000 students	8 000 €	9 000 €	10 000 €

NB: Travel and subsistence costs related to the site visit by the Members of the Expert Panel will be covered by the host institution in addition to the programme fee.

3) Achieving Comprehensive Internationalization and global engagement

Unlike the other HEIAS programmes, this service is composed of only one module

Institutions	Low Income Countries	Middle Income Countries	High Income Countries
Less than 1 000 Students	9 000 €	11 000 €	13 000 €
Between 1 000 - 5 000 students	11 000 €	13 000 €	15 000 €
Between 5 000 – 10 000 students	13 000 €	15 000 €	17 000 €
More than 10 000 students	15 000 €	17 000 €	19 000 €

NB: Travel and subsistence costs related to the site visits (initial launch visit and full panel visit) by the Members of the Expert Panel will be covered by the host institution in addition to the programme fee.

Support for institutions from regions with significant economic challenges facing budget constraints

Conscious of the difficult economic situation that HEIs may face, the IAU is pleased to provide special support to those institutions in need.

This special support may take the form of:

- 1) Scholarships/Grants
- 2) Flexible payment options and deferred payment plans

Scholarships/Grants

Each year, the IAU will reserve a budget to cover one of the services for one HEI. The institution benefitting from this scholarship/grant will be selected through a call for proposals.

In order to be eligible HEIs must be located in low-income countries according to the [IAU Membership criteria](#) or should demonstrate that they are facing difficult financial conditions. The call for proposals will be opened in January of each year, with a deadline for application in February and results of the selection process to be communicated before the end of March.

In successive years, criteria for selection will take into account geographic balance between the different regions of the world, the type of institution, the type of service requested and the period of the year the service would take place.

The scholarship/grant will cover the full fee of the service, but the institution will still have to cover for the travel and subsistence costs of the members of the expert panel (accommodation and meals).

Flexible payment options and deferred payment plans

All services have flexible payment options, with usually 50% of the fee due per module at the signing of the contract or the start of a module, and 50% at the end of the module.

Upon request, payments can be deferred and split in further installments, as for instance 25% at the signing of the contract/start of the module, 25% in the middle of the module and 50% at the end of the module. Such deferred payment systems should be agreed on a case-by-case basis and clearly stated in the contract between IAU and the institution.